

For professional investors only
Written in March 2025

The sustainable view on sovereign bonds

Investing in ESG-focused bonds is a way to support the planet. While the sovereign bond market has limited issuers, it is still large and liquid, offering opportunities across the yield curve.



Isabelle Sanson

Head of Sovereign & Inflation
Ostrum Asset Management



Timothée Pubellier, CFA

**Senior Sustainable Bonds
Portfolio Manager**
Ostrum Asset Management

Highlights

- Sovereign bonds are sought after by investors due to regulatory constraints and a growing focus on sustainable investments.
- The sustainable bond market is maturing, making it an opportune time for investors to consider sovereign bonds as part of their allocation strategy.
- Ostrum Asset Management (Ostrum AM) employs proprietary research, best-in-class selection and engagement, prioritising alignment with sustainability goals.

Significant growth in the sustainable bond market has been driven by supply and demand dynamics. Notable accelerators are the Paris Agreement (2015) which led to the creation of the 17 United Nations Sustainable Development Goals or SDGs¹, making it possible to measure investments by SDG contribution¹. The establishment of the Glasgow Financial Alliance for Net Zero or GFANZ (2021), with the aim to increase financing to reach a net-zero economy. As well as the amendments of national and supranational frameworks to include green and social expenditures as eligible programs for public financing. Such initiatives have influenced the CSR (Corporate Social Responsibility) strategies of European investors, encouraging them to make increased commitments to the green transition and social causes.

The sustainable bond market has matured into bond categories (green, social, sustainability ...) after being inaugurated by the AAA rated European Investment Bank (the EU's lending bank) in 2007 with a €600 million Climate Awareness Bond. Its target was to allocate proceeds exclusively to eligible renewable and energy efficiency projects in support of the European Union's policy goals to achieve greenhouse gas emission savings by 2030.

Illustration of the EIB's sustainable bond issuance and size



Source: Ostrum AM and Bloomberg, January 2025.

For the European Union, October 2019 was also a key date, with the publication of the €1 trillion European Green Deal policy, setting plans to become climate neutral by 2050. With green bonds showcased as the key tool to fund projects for the NextGenerationEU program and social bonds for the SURE program². Another notable date is December 2024 when the EU Green Bond Regulation entered into force, aiming to ensure high standards, comparability and alignment with EU taxonomy. The EU Green Bond designation is voluntary and now co-exists with the ICMA³Green Bond Principles and other international sustainable finance initiatives.

In terms of total market size, green bonds are the largest segment of the sustainable debt market, representing 63% of total issuance (\$970bn) in 2024⁴. The total sustainable bond market size is over \$5 trillion as of end-August 2024⁵.

¹ Created during the United Nations sustainable development conference in Rio de Janeiro in 2012, and adopted in 2015.
² NextGenerationEU program: a groundbreaking temporary recovery instrument to support Europe's economic recovery from the coronavirus pandemic SURE program: temporary Support to mitigate Unemployment Risks in an Emergency
³ ICMA: International Capital Market Association
⁴ Source: Ostrum AM, Bloomberg, 31/12/2024
⁵ Source: Climate Bond Initiative, august 2024.

Sovereign Bonds attract investors

Institutional investors are largely drawn to sovereign bonds due to regulatory requirements mandating their investment in these assets, says Isabelle Sanson, Head of Sovereigns and Inflation bond management at Ostrum AM.

Sanson says there is demand for sustainable sovereign bonds to fulfill CSR engagements, continued demand from employee savings schemes which include sovereign bond allocations, as well as demand from investors seeking products with high sustainable investment ratios. Sanson explains that, according to Ostrum AM's definition, sustainable sovereign bonds that are rated 1-7 (in Ostrum AM's scale up to 10, 1 is the best rating) qualify as sustainable investments⁶.

Timothée Pubellier, Senior Portfolio Manager, co-managing Ostrum AM's strategy dedicated purely to sustainable bonds – Climate & Social Impact bond,, adds that these bonds also have 3 specific characteristics that qualify them as impact investments: **intentionality** (finance projects that will generate a positive impact), **additionality** (create value-add for people and the economy) and **measurability** (evaluate the projects financed, comparing the results versus objectives set).

For Pubellier, the growing demand for sustainable bonds as an impact investment is evidenced in the amount of assets under management invested by Ostrum AM on the behalf of its insurance and institutional clients which rose from €25bn in 2022 to €42bn end-2024, representing a growth of 60% over a 2-year period. Observing demand for the asset class, Pubellier says it made sense for Ostrum AM to launch a standalone strategy, which it did in 2022, to respond to investors' growing interest for sustainable investments.

The challenge of a limited issuer pool

While sustainable bonds are attracting interest from a range of investors, investing in the asset class comes with its own constraints. In particular, Bloomberg Green has raised concerns that the \$64 trillion global market for sovereign bonds is largely inhospitable to sustainability-minded investing because there are only a limited number of issuers. In fact, Bloomberg Green reports that there are fewer than 160 sustainable sovereign bond issues globally compared with more than 70,000 corporate bond issues, which means investors risk a much more concentrated portfolio⁷.

Sanson agrees that the limited number of sovereign issuers can pose a challenge, particularly since the European Union is made up of 27 countries with only a handful of countries issuing green bonds for a share of 2.6% of total bond issuance programs (source: Bloomberg). That said, if we consider the size of the EU-27 sovereign bond market is over €12 trillion, the 2.6% issued in green bonds represents a significant size, estimated at €319 bn.

⁶ <https://www.ostrum.com/sites/default/files/1-ostrum-mediathèque/esg-rse/investissement-durable-definition-ostrum-am/Ostrum%20AM-%20Definition%20Sustainable%20Investments-EN.pdf>

⁷ Source: Bloomberg, 31/03/2025

	Sovereign bond market size € millions	Green or sustainable market size € millions	Green or Sustainable % of Total
EU-27	12310	319	2.59%
Eurozone 9	9270	287.6	3.10%
Germany	1800	75.3	4.18%
France	2390	76	3.18%
Spain	1340	15.3	1.14%
Belgium	452.7	19.67	4.34%
Italy	2400	51.8	2.16%
Ireland	147.9	11.2	7.55%
Austria	333.7	13.5	4.03%
Netherlands	375.9	24.9	6.64%
Lithuania	26.7	0.07	0.25%
Other (Latvia, Cyprus, Slovenia, Luxembourg)	-	5.59	-
EU (NGEU, SURE programs)	593.3	68.2	11.50%
EIB	496.3	93.7	18.88%

Source: Ostrum AM and Bloomberg, January 2025.

Sanson illustrates how countries manage their green bond allocations, highlighting Germany’s framework, which was defined in 2020, relying on a concept of “twin bonds”. Here, conventional and green bonds are issued at the same time, with identical coupons and maturity dates. The only difference between the bonds is the size (the conventional bond size is significantly larger). Considering the green bonds come with allocation targets and KPIs, they could logically have a higher market value versus the conventional bonds, implying a *greenium* could emerge in the market. A *greenium* could also result from the smaller bond size (average bond issue size: €9bn for green versus €33bn for conventional). Germany’s green bonds (twin) issuance program includes short to very long maturities (2, 5, 10 and 30 year). In other sovereign sustainable bond markets, like Austria, Belgium, France, Italy, Ireland, Netherlands and Spain, bonds range from 5 to 30 years.

In terms of governance, each year, the various French ministries identify eligible green expenditure within their budgetary programs. Expenditures are submitted to the Green OAT Evaluation Council for opinion, then are submitted for validation to an interministerial steering committee. Eligible green expenditure is also selected on the basis of a green budget rating, in line with the Greenfin label reference framework, created by the French Ministry for Ecological

Transition to attest to the green credentials of investment funds. France has issued 4 green OATs (sovereign bonds) to date, including an inflation linked bond, for an outstanding of over €70 billion. Funds are allocated as following: 32% to buildings, 17% to energy transition, 12% to transport, 7% to living resources (incl. biodiversity), 5% to adaptation to climate change, 27% to other initiatives (fight against pollution, eco-efficiency, transversal projects)⁸. Use of Proceeds (UoP) are audited by an independent third party KPMG (recruited through a public tender offer) and rating agencies like Moody's issues a second opinion.

For Sanson, when managing sovereign bond portfolios, the opportunity is in the bond picking across the yield curve. Of course, this opportunity was less evident when governments first started issuing, however, over the past few years, significant progress has been made to broaden the size of the universe, making it easier to manage sovereign bond portfolios.

Pubellier adds that for corporate bonds, sourcing bonds is not particularly challenging as the investment pool has become quite deep. Some European companies in the renewable energy and utilities sectors, for example, are now only issuing green bonds, providing good liquid options for thematic impact investing.

Pubellier agrees that the number of sustainable sovereign issuers is indeed concentrated with only 57 sovereign issuers globally, according to a July 2024 World Bank report. Although the number of issues is increasing, investors in the sovereign bond asset class will need to accept a certain amount of concentration.

Qualifying issuers with proprietary research

Pubellier highlights the need for “state of the art” tools for ESG-related bond analysis with seasoned analysts and portfolio managers who are trained to identify the best opportunities, explaining that Ostrum AM has developed proprietary tools that consider the specificities of each sustainable bond. Additionally, the firm applies sector & exclusion policies, as well as filters on “sustainable bonds” and “just transition”, reducing the investment universe for bond selection across the yield curve in all market segments (sovereigns, agencies, private sector) and targeting the best performance / ESG profile for portfolios. Despite the challenges of having a limited number of issuers, thanks to opportunities in the yield curve, portfolios will have a reasonable number of issues (around 90 for a sustainable sovereign bond portfolio and around 130 for a sustainable aggregate bond portfolio) says Pubellier.

Ostrum AM's expertise

Ostrum AM has an extensive track record of over 40 years in sovereign investing, along with its large assets under management in sovereign bonds (over €100bn, as at end-December 2024), positioning the firm to successfully address sustainable challenges. Ostrum AM proposes SFDR Article 8 sovereign solutions with high percentages of sustainable investments and embedded targets for ESG performance and reduced carbon intensity. Here, country selection is a major consideration for climate risk factors.

For Pubellier, co-manager of the the strategy dedicated purely to sustainable bonds – Climate & Social Impact bond, bond selection has a Just Transition bias. This means, in addition to a rating on sustainable bonds, he also has a Just Transition indicator rating to consider when selecting bonds for the portfolio. A good Just Transition indicator rating ensures that social and local territorial engagements and KPIs are embedded in the projects financed by the sustainable bonds. For example, in the automobile sector, it is not enough to issue a green bond with the ambition to reduce CO2 emissions. Issuers must also make broader considerations, such as the impact on the millions of workers in factories or plans for recycling the existing fleet of cars, says Pubellier.

⁸ Source: Agence France Trésor, December 2023.

Finally, says Sanson, in line with the private sector, an additional and crucial step in our ESG approach to sovereign bonds is engagement. For Sovereigns, we started out engaging with a collaborate approach and then in 2023, we began rolling out our active individual engagement policy. To date, Ostrum AM has engaged with 13 countries (Greece, Ireland, Portugal, Australia, Italy, Germany, Spain, Indonesia, Austria, New Zealand, Singapore, Turkey, Japan), focusing on Sustainable Development Goals related particularly to SDG 7 (affordable and clean energy) and SDG 13 (climate action). These engagements are an opportunity for Ostrum AM to exchange with issuers on how they manage sovereign bond portfolios and how they select conventional and sustainable bonds based on ESG performance and carbon intensity attributes.

Additional notes

Ostrum Asset Management

Asset management company regulated by AMF under n° GP-18000014 – Limited company with a share capital of 50 938 997 €. Trade register n°525 192 753 Paris – VAT: FR 93 525 192 753 – Registered Office: 43, avenue Pierre Mendès-France, 75013 Paris – www.ostrum.com

This document is intended for professional, in accordance with MIFID. It may not be used for any purpose other than that for which it was conceived and may not be copied, distributed or communicated to third parties, in part or in whole, without the prior written authorization of Ostrum Asset Management.

None of the information contained in this document should be interpreted as having any contractual value. This document is produced purely for the purposes of providing indicative information. This document consists of a presentation created and prepared by Ostrum Asset Management based on sources it considers to be reliable.

Ostrum Asset Management reserves the right to modify the information presented in this document at any time without notice, which under no circumstances constitutes a commitment from Ostrum Asset Management.

The analyses and opinions referenced herein represent the subjective views of the author(s) as referenced, are as of the date shown and are subject to change without prior notice. There can be no assurance that developments will transpire as may be forecasted in this material. This simulation was carried out for indicative purposes, on the basis of hypothetical investments, and does not constitute a contractual agreement from the part of Ostrum Asset Management.

Ostrum Asset Management will not be held responsible for any decision taken or not taken on the basis of the information contained in this document, nor in the use that a third party might make of the information. Figures mentioned refer to previous years. Past performance does not guarantee future results. Any reference to a ranking, a rating or an award provides no guarantee for future performance and is not constant over time. Reference to a ranking and/or an award does not indicate the future performance of the UCITS/AIF or the fund manager.

Under Ostrum Asset Management's social responsibility policy, and in accordance with the treaties signed by the French government, the funds directly managed by Ostrum Asset Management do not invest in any company that manufactures, sells or stocks anti-personnel mines and cluster bombs.

Natixis Investment Managers

This material has been provided for information purposes only to investment service providers or other Professional Clients, Qualified or Institutional Investors and, when required by local regulation, only at their written request. This material must not be used with Retail Investors.

In the E.U.: Provided by Natixis Investment Managers International or one of its BRANCH offices listed below. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a simplified joint-stock company (société par actions simplifiée - SAS) registered in the Paris Trade and Companies Register under no. 329 450 738, Registered office: 43 avenue Pierre Mendès France, 75013 Paris. Germany: Natixis Investment Managers International, Zweigniederlassung Deutschland (Registration number: HRB 129507). Registered office: Senckenberganlage 21, 60325 Frankfurt am Main. Italy: Natixis Investment Managers International Succursale Italiana (Registration number: MI-2637562). Registered office: Via Adalberto Catena, 4, 20121 Milan, Italy. Netherlands: Natixis Investment Managers International, Dutch BRANCH (Registration number: 000050438298), Registered office: Stadsplateau 7, 3521AZ Utrecht, the Netherlands. Spain: Natixis Investment Managers International S.A., Sucursal en España (Registration number: NIF W0232616C), Registered office: Serrano n°90, 6th Floor, 28006 Madrid, Spain. Luxembourg: Natixis Investment Managers International, Luxembourg BRANCH (Registration number: B283713), Registered office: 2, rue Jean Monnet, L-2180 Luxembourg, Grand Duchy of Luxembourg. Belgium: Natixis Investment Managers International, Belgian BRANCH (Registration number: 1006.931.462), Gare Maritime, Rue Picard 7, Bte 100, 1000 Bruxelles, Belgium.

In Switzerland: Provided for information purposes only by Natixis Investment Managers, Switzerland Sàrl (Registration number: CHE-114.271.882), Rue du Vieux Collège 10, 1204 Geneva, Switzerland or its representative office in Zurich, Schweizergasse 6, 8001 Zürich.

In the British Isles: Provided by Natixis Investment Managers UK Limited which is authorised and regulated by the UK Financial Conduct Authority (FCA firm reference no. 190258) - registered office: Natixis Investment Managers UK Limited, Level 4, Cannon Bridge House, 25 Dowgate Hill, London, EC4R 2YA. When permitted, the distribution of this material is intended to be made to persons as described as follows: **in the United Kingdom:** this material is intended to be communicated to and/or directed at investment professionals and professional investors only; **in Ireland:** this material is intended to be communicated to and/or directed at professional investors only; **in Guernsey:** this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Guernsey Financial Services Commission; **in Jersey:** this material is intended to be communicated to and/or directed at professional investors only; **in the Isle of Man:** this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Isle of Man Financial Services Authority or insurers authorised under section 8 of the Insurance Act 2008.

In the DIFC: Provided in and from the DIFC financial district by Natixis Investment Managers Middle East (DIFC BRANCH) which is regulated by the DFSA. Related financial products or services are only available to persons who have sufficient financial experience and understanding to participate in financial markets within the DIFC, and qualify as Professional Clients or Market Counterparties as defined by the DFSA. No other Person should act upon this material. Registered office: Unit L10-02, Level 10, ICD Brookfield Place, DIFC, PO Box 506752, Dubai, United Arab Emirates

In Japan: Provided by Natixis Investment Managers Japan Co., Ltd. Registration No.: Director-General of the Kanto Local Financial Bureau (kinsho) No.425. Content of Business: The Company conducts investment management business, investment advisory and agency business and Type II Financial Instruments Business as a Financial Instruments Business Operator.

In Taiwan: Provided by Natixis Investment Managers Securities Investment Consulting (Taipei) Co., Ltd., a Securities Investment Consulting Enterprise regulated by the Financial Supervisory Commission of the R.O.C. Registered address: 34F., No. 68, Sec. 5, Zhongxiao East Road, Xinyi Dist., Taipei City 11065, Taiwan (R.O.C.), license number 2020 FSC SICE No. 025, Tel. +886 2 8789 2788.

In Singapore: Provided by Natixis Investment Managers Singapore Limited (NIM Singapore) having office at 5 Shenton Way, #22-05/06, UIC Building, Singapore 068808 (Company Registration No. 199801044D) to distributors and qualified investors for information purpose only. NIM

In Singapore: Provided by Natixis Investment Managers Singapore Limited (NIM Singapore) having office at 5 Shenton Way, #22-05/06, UIC Building, Singapore 068808 (Company Registration No. 199801044D) to distributors and qualified investors for information purpose only. NIM Singapore is regulated by the Monetary Authority of Singapore under a Capital Markets Services Licence to conduct fund management activities

and is an exempt financial adviser. Mirova Division (Business Name Registration No.: 53431077W) and Ostrum Division (Business Name Registration No.: 53463468X) are part of NIM Singapore and are not separate legal entities. This advertisement or publication has not been reviewed by the Monetary Authority of Singapore.

In Hong Kong: Provided by Natixis Investment Managers Hong Kong Limited to professional investors for information purpose only.

In Australia: Provided by Natixis Investment Managers Australia Pty Limited (ABN 60 088 786 289) (AFSL No. 246830) and is intended for the general information of financial advisers and wholesale clients only.

In New Zealand: This document is intended for the general information of New Zealand wholesale investors only and does not constitute financial advice. This is not a regulated offer for the purposes of the Financial Markets Conduct Act 2013 (FMCA) and is only available to New Zealand investors who have certified that they meet the requirements in the FMCA for wholesale investors. Natixis Investment Managers Australia Pty Limited is not a registered financial service provider in New Zealand.

In Korea: Provided by Natixis Investment Managers Korea Limited (Registered with Financial Services Commission for General Private Collective Investment Business) to distributors and qualified investors for information purpose only.

In Colombia: Provided by Natixis Investment Managers International Oficina de Representación (Colombia) to professional clients for informational purposes only as permitted under Decree 2555 of 2010. Any products, services or investments referred to herein are rendered exclusively outside of Colombia. This material does not constitute a public offering in Colombia and is addressed to less than 100 specifically identified investors.

In Latin America: Provided by Natixis Investment Managers International.

In Chile: Esta oferta privada se inicia el día de la fecha de la presente comunicación. La presente oferta se acoge a la Norma de Carácter General N° 336 de la Superintendencia de Valores y Seguros de Chile. La presente oferta versa sobre valores no inscritos en el Registro de Valores o en el Registro de Valores Extranjeros que lleva la Superintendencia de Valores y Seguros, por lo que los valores sobre los cuales ésta versa, no están sujetos a su fiscalización. Que por tratarse de valores no inscritos, no existe la obligación por parte del emisor de entregar en Chile información pública respecto de estos valores. Estos valores no podrán ser objeto de oferta pública mientras no sean inscritos en el Registro de Valores correspondiente.

In Mexico: Provided by Natixis IM Mexico, S. de R.L. de C.V., which is not a regulated financial entity, securities intermediary, or an investment manager in terms of the Mexican Securities Market Law (Ley del Mercado de Valores) and is not registered with the Comisión Nacional Bancaria y de Valores (CNBV) or any other Mexican authority. Any products, services or investments referred to herein that require authorization or license are rendered exclusively outside of Mexico. While shares of certain ETFs may be listed in the Sistema Internacional de Cotizaciones (SIC), such listing does not represent a public offering of securities in Mexico, and therefore the accuracy of this information has not been confirmed by the CNBV. Natixis Investment Managers is an entity organized under the laws of France and is not authorized by or registered with the CNBV or any other Mexican authority. Any reference contained herein to "Investment Managers" is made to Natixis Investment Managers and/or any of its investment management subsidiaries, which are also not authorized by or registered with the CNBV or any other Mexican authority.

In Uruguay: Provided by Natixis Investment Managers Uruguay S.A. Office: San Lucar 1491, Montevideo, Uruguay, CP 11500. The sale or offer of any units of a fund qualifies as a private placement pursuant to section 2 of Uruguayan law 18,627.

In Brazil: Provided to a specific identified investment professional for information purposes only by Natixis Investment Managers International. This communication cannot be distributed other than to the identified addressee. Further, this communication should not be construed as a public offer of any securities or any related financial instruments. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a simplified joint-stock company (société par actions simplifiée - SAS) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendès France, 75013 Paris.

The above referenced entities are business development units of Natixis Investment Managers, the holding company of a diverse line-up of specialised investment management and distribution entities worldwide. The investment management subsidiaries of Natixis Investment Managers conduct any regulated activities only in and from the jurisdictions in which they are licensed or authorized. Their services and the products they manage are not available to all investors in all jurisdictions.

Although Natixis Investment Managers believes the information provided in this material to be reliable, including that from third party sources, it does not guarantee the accuracy, adequacy, or completeness of such information.

The provision of this material and/or reference to specific securities, sectors, or markets within this material does not constitute investment advice, or a recommendation or an offer to buy or to sell any security, or an offer of any regulated financial activity. Investors should consider the investment objectives, risks and expenses of any investment carefully before investing. The analyses, opinions, and certain of the investment themes and processes referenced herein represent the views of the individual(s) as of the date indicated. These, as well as the portfolio holdings and characteristics shown, are subject to change and cannot be construed as having any contractual value. There can be no assurance that developments will transpire as may be forecasted in this material. The analyses and opinions expressed by external third parties are independent and does not necessarily reflect those of Natixis Investment Managers. Any past performance information presented is not indicative of future performance.

This material may not be distributed, published, or reproduced, in whole or in part.

All amounts shown are expressed in USD unless otherwise indicated.



www.ostrum.com

 Ostrum
ASSET MANAGEMENT

An affiliate of:

 NATIXIS
INVESTMENT MANAGERS